# <span id="page-0-0"></span>Selection of HVAC-AHU system supplier with environmental considerations using Fuzzy EDAS method

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#### **ARSTRACT**

Buildings, but especially commercial buildings, are mainly responsible for the energy consumption and greenhouse gas emission. Although energy consumption profiles may vary, heating, ventilating and air conditioning (HVAC) systems and lighting are the major energy users in buildings. HVAC systems constitute several parts and the air handling unit (AHU) is one of the most important components as it uses a significant amount of the energy and its initial cost is relatively higher than the other parts. Therefore, selecting the most appropriate HVAC-AHU system and its supplier plays a significant role in improving the energy efficiency of air-conditioned buildings and thereby obtaining a good score from the green certification system according to which the project in question is evaluated. In general, multiple decision makers, who may have different viewpoints and prefer to express their evaluations by linguistic terms, are in charge of selecting the proper HVAC-AHU system and its supplier from several possible alternatives considering numerous compromising and conflicting criteria simultaneously. This paper employs fuzzy Evaluation Based on Distance from Average Solution (Fuzzy EDAS) method for solving the HVAC-AHU system and its supplier selection problem for a green multifunctional shopping centre project located in Moscow. After obtaining the results and determining the optimal solution, sensitivity analysis was carried out to show the stability of the results. The decision makers found the method applicable and practical.

## **KEYWORDS**

Multi-attribute-decisionmaking; Fuzzy evaluation based on distance from average solution (Fuzzy EDAS); green buildings; HVAC-AHU systems; supplier selection; case study

# Introduction

Construction industry has crucial environmental, social and economic influences on the society. While some of these impacts are positive, others are negative. The positive impacts consist of delivering buildings and facilities to fulfil people's needs and demands, creating direct or indirect employment opportunities, contributing to the national economies, and playing a critical role in urbanization. On the other hand, the negative impacts can be categorized in two groups, which are: 1) the noise, dust, traffic congestion, water pollution, waste disposal, natural soil tissue and vegetation destruction, blockage of drainage water, and consumption of huge amount of natural resources during the construction stage and 2) the energy consumption and greenhouse gas emission for which the buildings are responsible (Széll [2003](#page-8-0); Zuo and Zhao [2014;](#page-8-0) Doan et al. [2017;](#page-7-0) Goudarzi and Mostafaeipour [2017](#page-7-0)). Indeed, the negative impact of the construction industry on the environment can be justified by the production of 35-40% of  $CO<sub>2</sub>$  emissions, the consumption of 40% of raw materials and 25% of timber, the production of 40% of solid waste, the consumption of 40% of total energy and 70% of electricity, and the usage of 16% of water worldwide (Yüksek, [2015](#page-8-0); Durdyev et al. [2018](#page-7-0); Baniassadi et al. [2018](#page-7-0)).

As a result of these negative impacts on the environment, today, the idea of green building is a requirement, not an option. Green building has been defined as a practice of 1) increasing the efficiency of energy, water, and materials usage in buildings and their sites, and 2) reducing the impacts of buildings on human health and the environment via better sitting, design,

Council (USGBC) defines green building as 'the practice of increasing the efficiency of new buildings, and reducing their impact on human health and the environment through better site location, design, construction, operation, maintenance, and removal'. Based on these definitions, it can be interpreted that green building is the product of sustainable and innovative design, which focuses on improving the efficiency of resource use – energy, water, and materials – while decreasing the impacts of buildings on human health and the environment (e.g., thermal comfort, better ventilation, using more sunlight, acoustic, higher indoor air quality, lower  $CO<sub>2</sub>$  emissions, etc.) during their lifecycle (Dwaikat and Ali [2016;](#page-7-0) El-Sayegh et al. [2019](#page-7-0)). Less impact on human health and the environment is one of the main features of green buildings. In order to identify a building as 'green', it should be certified

construction, operation, maintenance, and removal the whole building life cycle (Ghodrati et al. [2012\)](#page-7-0). The US Green Building

(Ampratwum et al. [2019\)](#page-7-0). There are many recognized green building certification systems all around the world. Different countries have developed their own green building certification systems, while other countries adopt these ones. Some of the widely used certification systems are: Leadership in Energy and Environmental Design (LEED), Building Research Establishment Environmental Assessment Method (BREEAM), Green Star, Deutsche Gesellschaft für Nachhaltiges Bauen e.V. (DGNB), Comprehensive Assessment System for Built Environment Efficiency (CASBEE), The International Initiative for a Sustainable Built Environment (IISBE), etc. (Doan et al. [2017](#page-7-0); Akcay and Arditi [2017\)](#page-7-0).



<span id="page-1-0"></span>Commercial buildings are classified amongst the buildings, which consume the highest energy (Gul and Patidar [2015](#page-7-0)). Thus, the commercial building sector plays a significant role in achieving more sustainable development (Azar and Menassa [2012](#page-7-0)). Therefore, constructing energy efficient buildings, which have proper building envelop materials including insulation types, roofing materials, finishing materials, window type, size, and glazing, to ensure thermal comfort, are equipped with lighting and HVAC systems that have optimal energy performance level, have intelligence to optimize energy usage, and maintain renewable and non-polluting energy sources, is crucial.

Energy consumption profiles may vary but heating, cooling and lighting are the major energy users in buildings, but especially in commercial buildings (Garnier et al. [2015](#page-7-0)). HVAC systems play a critical role in achieving the thermal comfort and indoor air quality at residential and non-residential buildings (Yuwono et al. [2015](#page-8-0)). Since they consume a major portion of the energy delivered to buildings, they are considered as a potential candidate for improving the energy efficiency of air-conditioned buildings (Fasiuddin et al. [2010](#page-7-0)). Indeed, HVAC systems account for nearly 60% of the total energy consumption of commercial buildings (Carreira et al. [2018\)](#page-7-0). HVAC systems constitute several parts and AHU is one of the most important components as it uses a significant amount of the energy (Kusiak and Li [2010;](#page-7-0) Kusiak et al. [2010\)](#page-7-0) and its initial cost is relatively higher than the other parts (Aktacir et al. [2010\)](#page-7-0). Therefore, selecting the most appropriate HVAC-AHU system and thereby its supplier with environmental considerations plays a significant role in obtaining a good score from the certification system according to which the project in question is evaluated.

In the traditional supplier evaluation/selection approach, the most important aspect was the cost, which cannot guarantee that the selected supplier is global optimal as the customer-oriented criteria (e.g., quality, delivery performance, reputation, flexibility, service, management, relationship, risk, safety, technology, research and development, manufacturing capability, performance history, etc.) were not taken into account. In the contemporary supply management approach, cost was not the most widely adopted criterion, the customer-oriented criteria have gained importance (Aretoulis et al. [2010](#page-7-0); Ho et al. [2010\)](#page-7-0). Nowadays, companies consider the environmental aspects when selecting their suppliers as well as cost and the aforementioned customer-oriented criteria (Amindoust et al. [2012;](#page-7-0) Rao et al. [2017](#page-7-0)).

In most construction projects, multiple decision makers, who have different points of views, aim to select the most appropriate supplier among a set of possible alternatives with different levels of capabilities and potential (Plebankiewicz and Kubek [2016;](#page-7-0) Luzon and El-Sayegh [2016](#page-7-0)). Besides, several compromising and conflicting criteria are taken into account at the same time. Therefore, supplier selection problem should be treated as a multi-criteria-group-decision-making (MCGDM) problem. In most of the real life problems, it is very difficult for decision makers to evaluate the possible alternatives according to the determined criteria with exact numerical values as the information is often uncertain and/or their thoughts may be imprecise. In such cases, decision makers may prefer to make their evaluations by linguistic variables in which words or sentences in a natural or artificial language is used, and provide interval judgments rather than fixed value judgments (Zadeh [1975\)](#page-8-0). In this context, fuzzy set theory is a powerful tool for reaching sound decisions where uncertainty and incomplete information exist (Wong and Lai [2011](#page-8-0)). Therefore, the fuzzy set theory is commonly integrated with multi-criteria-decision-making (MCDM)

methods in order to make the evaluation process more flexible and suitable for decision makers' imprecise nature of evaluations and judgments (Kahraman et al. [2010\)](#page-7-0).

Green certification development has a relatively short history in Russia. On December 30, 2009, the Federal Law No.385-FZ allowed changes in the existing technical regulations and usage of foreign legislation such as BREEAM and LEED green building standards in the Russian Federation (Porfiriev et al. [2017](#page-7-0)). Green building technologies are mostly used in the construction of commercial buildings in Russia (Kondrachuk and Petrenko [2015](#page-7-0)). Comcity (LEED Gold), K2 Business Park (BREEAM Excellent), Arcus III (BREEAM Very Good), Vivaldi Plaza (BREEAM Good) are some of the examples of green commercial buildings in Moscow. There are 48 projects listed for LEED certification (USGBC, 2019) and 85 projects listed for the BREEAM certification system in Moscow (BRE 2019). In addition to the usage of BREEAM and LEED standards, there is a national standard for environmental certification of real estate in Russia named 'Green Standards', which has been implemented since 2011. 'Green Standards' include the following sections: environmental management; site selection, infrastructure and landscape arrangement; water management, regulation of storm water runoff and pollution prevention; architectural planning and design solutions; energy saving and energy efficiency; materials and waste; habitat quality and comfort; and life safety (Sirazetdinov et al. [2018\)](#page-7-0).

In this paper, the fuzzy EDAS method was applied for solving the HVAC-AHU system and its supplier selection problem in the studied project. The main objective of this study is to make a decision on selecting the most appropriate HVAC-AHU system and its supplier for a green construction project, namely the multifunctional shopping center project located in Moscow, taking into account the uncertainties and inaccuracies inherent in the supplier selection process. The studied project was awarded for 'Green Standards - Gold' certification level.

The main reason for applying this method is that the fuzzy EDAS method allows for both calculating the criteria weights and ranking the alternatives in a simple and easy way. If other MCGDM methods such as fuzzy COPRAS, fuzzy ARAS, etc. were chosen, they should have been integrated with the criteria weighting methods such as AHP, DEMATEL, etc., which would complicate the problem (Stevic et al. [2018](#page-8-0)). The traditional EDAS method and its different forms have been successfully implemented in various fields such as assessment of stairs shape for dwelling houses (Turskis and Juodagalviene [2016](#page-8-0)), supplier selection (Keshavarz Ghorabaee et al. [2016\)](#page-7-0), solid waste disposal site selection (Kahraman et al. [2017](#page-7-0)), supplier evaluation and order allocation with environmental considerations (Keshavarz Ghorabaee et al. [2017a\)](#page-7-0), performance evaluation of bank branches (Keshavarz Ghorabaee et al. [2017b](#page-7-0)), assessment of a healthy and safe built environment according to sustainable development principles (Zavadskas et al. [2017\)](#page-8-0), ranking of cultural heritage structures for renovation projects (Turskis et al. [2017\)](#page-8-0), third party logistics provider (Ecer [2018\)](#page-7-0), valuation of house's plan shape (Juodagalviene et al. [2017](#page-7-0)), evaluation of quality assurance in contractor contracts (Trinkūnienė et al. [2017\)](#page-8-0), evaluation of construction equipment with sustainability considerations (Keshavarz Ghorabaee et al. [2018\)](#page-7-0), selection of carpenter manufacturer (Stevic et al. [2018\)](#page-8-0), etc.

## Previous studies on HVAC system selection

The previous studies focusing on decision-making process for HVAC system selection are summarized below.

<span id="page-2-0"></span>Avgelis and Papadopoulos ([2009](#page-7-0)) develops a method, which uses the multi-criteria decision-making and the building simulation, for choosing and managing HVAC systems in new and existing buildings.

Bichiou and Krarti ([2011\)](#page-7-0) developed a comprehensive energy simulation environment for selecting both building envelope features and heating and air conditioning system design and operation settings, which minimizes the life cycle costs.

Chinese et al. [\(2011\)](#page-7-0) employed Analytic Hierarchy Process (AHP) method for selecting space heating systems for an industrial building. In this study, the technologies available for industrial heating are discussed, evaluation/selection criteria are elicited from the decision maker, and the alternatives are ranked using the developed AHP model.

Kim et al. [\(2014](#page-7-0)) presented a multi-criteria, namely construction cost and total energy consumption, decision making of HVAC systems under uncertainty using Bayesian Markov chain Monte Carlo method. In this study, a library building was selected and modelled using EnergyPlus 6.0.

Huang et al. [\(2015](#page-7-0)) proposed a prototype of HVAC system design under uncertainty, which considers uncertainty in the design phase assesses the performance of a design in terms of multiple performance indices and the customers' requirements and preferences.

Arroyo et al. [\(2016](#page-7-0)) presented a detailed case study of choosing an HVAC system for a net zero energy building in California using choosing by advantages (CBA) method. This study reveals that CBA supports the selecting problem by integrating multiple perspectives, creating transparency, separating 'value' from cost, and clearly documenting the decision in a rational way.

Yang et al. ([2016](#page-8-0)) proposed a framework, which quantitatively evaluates the energy implications of occupancy diversity at the building level. Building information modeling (BIM) is integrated to the proposed framework in order to obtain building geometries, HVAC system layouts, and spatial information as inputs for computing potential energy implications.

Ascione et al. [\(2017](#page-7-0)) proposed a new comprehensive approach that supports cost-optimal design of building envelope's thermal characteristics and HVAC systems in presence of a simulationbased model predictive control for heating and cooling operations.

Ghahramani et al. [\(2017](#page-7-0)) developed a model-free control policy that begins learning optimal settings with no prior historical data and optimizes HVAC operations through finding optimal set points at the building level and controlling set points accordingly.

Previous studies mostly aim to either optimize the operation HVAC systems or design the HVAC systems. This study distinguishes from the aforementioned studies as it tries to solve the problem of HVAC-AHU system and its supplier selection and it employs fuzzy multi-attribute-decision-making technique, namely fuzzy EDAS.

#### Mathematical background

In this section, the principles of fuzzy set theory and fuzzy EDAS methodology will be briefly explained.

# Fuzzy set theory

Fuzzy set theory was first introduced by Zadeh [\(1965\)](#page-8-0). The elements in fuzzy sets have been defined by their degrees of membership, whereas the membership of elements in a classical set is defined in binary terms, which means that an element either belongs or not belong to the set. The fuzzy set theory and its applications enable decision makers to deal with uncertainties and vagueness in an effective way (Dixit et al. [2018](#page-7-0); Roghanian et al. [2018\)](#page-7-0). There are different types of fuzzy numbers such as triangular, trapezoidal, Gaussian, etc. In this study, trapezoidal fuzzy numbers are used as they are extensively along with the triangular fuzzy numbers (Ebadi et al. [2013\)](#page-7-0).

A trapezoidal fuzzy number (TFN)  $(A)$  is defined by four crisp numbers expressed as a quadruplet  $(a_1, a_2, a_3, a_4)$ , and its membership function  $(\mu_{\tilde{A}} (x))$  whose values can be any number in the interval  $[0, 1]$ , where 0 means that the value  $(x)$  does not belong to the set in question and 1 means that the value  $(x)$ completely belongs to the set.

Some of the definitions related to fuzzy sets and numbers are stated below (i.e., Keshavarz Ghorabaee et al. [2016;](#page-7-0) Stevic et al. [2018](#page-8-0)):

The membership function  $(\mu_{\tilde{A}} (x))$  of a fuzzy number  $\tilde{A} (a_{1}, a_{2})$  $a_2$ ,  $a_3$ ,  $a_4$ ) can be expressed as in Eq. (1):

$$
\mu_{\tilde{A}}(x) = \begin{cases}\n(x-a_1)/(a_2-a_1) & a_1 \leq x \leq a_2 \\
1 & a_2 \leq x \leq a_3 \\
(a_4-x)/(a_4-a_3) & a_3 \leq x \leq a_4 \\
0 & otherwise\n\end{cases}
$$
\n(1)

An example of a TFN is shown in [Figure 1.](#page-3-0)

A crisp number  $k$  can be represented by TFN  $k = (k, k, k, k)$ .

The arithmetic operations of two positive TFNs  $A = (a_1, a_2, a_3)$  $a_3$ ,  $a_4$ ) and  $\tilde{B} = (b_1, b_2, b_3, b_4)$ , where  $a_1 \geq 0$ ,  $b_1 > 0$  and k is a crisp number, are displayed in Eqs. (2)–(9) (i.e., Keshavarz Ghorabaee et al. [2016;](#page-7-0) Stević et al. [2018\)](#page-8-0):

Addition:

$$
\tilde{A} \oplus \tilde{B} = (a_1 + b_1, a_2 + b_2, a_3 + b_3, a_4 + b_4)
$$
 (2)

$$
\tilde{A} + k = (a_1 + k, a_2 + k, a_3 + k, a_4 + k) \tag{3}
$$

Subtraction:

$$
\tilde{A} \ \theta \ \tilde{B} = (a_1 - b_1, a_2 - b_2, a_3 - b_3, a_4 - b_4) \tag{4}
$$

$$
\tilde{A} - k = (a_1 - k, a_2 - k, a_3 - k, a_4 - k) \tag{5}
$$

Multiplication:

$$
\tilde{A} \otimes \tilde{B} = (a_1 \times b_1, a_2 \times b_2, a_3 \times b_3, a_4 \times b_4)
$$
 (6)

$$
\tilde{A} \times k = \begin{cases} (a_1 \times k, a_2 \times k, a_3 \times k, a_4 \times k) & \text{if} \quad k \ge 0 \\ (a_4 \times k, a_3 \times k, a_2 \times k, a_1 \times k) & \text{if} \quad k < 0 \end{cases} \tag{7}
$$

Division:

$$
\tilde{A} \ \ \tilde{B} = (a_1/b_4, a_2/b_3, a_3/b_2, a_4/b_1) \tag{8}
$$

$$
\tilde{A} / k = \begin{cases}\n(a_1/k, a_2/k, a_3/k, a_4/k) & \text{if } k \ge 0 \\
(a_4/k, a_3/k, a_2/k, a_1/k) & \text{if } k < 0\n\end{cases}
$$
\n(9)

Let  $A = (a_1, a_2, a_3, a_4)$  is a TFN. Then, the defuzzified (crisp) value of this fuzzy number can be calculated by using Eq. (10) (Keshavarz Ghorabaee et al. [2014](#page-7-0))

$$
k(\tilde{A}) = \frac{1}{3}(a_1 + a_2 + a_3 + a_4) - \frac{a_3 x a_4 - a_1 x a_2}{(a_3 + a_4) - (a_1 + a_2)}
$$
(10)

Let  $\tilde{A} = (a_1, a_2, a_3, a_4)$  is a TFN. Psi $(\psi)$  function, which aims to find the maximum between a TFN and zero, is expressed in Eq. (11).

$$
\psi(\tilde{A}) = \begin{cases} \tilde{A} & \text{if} \quad k(\tilde{A}) > 0 \\ 0 & \text{if} \quad k(\tilde{A}) \le 0 \end{cases}
$$
 (11)

where  $\tilde{0} = (0, 0, 0, 0)$ .

<span id="page-3-0"></span>

Figure 1. A Trapezoidal fuzzy number (TFN).

#### Fuzzy EDAS method

The EDAS method was first introduced by Keshavarz Ghorabaee et al. [\(2015](#page-7-0)). The method was mainly based on the idea of evaluating the alternatives using two distance measures, namely the distance from the Positive Distance from Average (PDA) and the Negative Distance from Average (NDA). The fuzzy extension of this method was developed by Keshavarz Ghorabaee et al. ([2016](#page-7-0)). The fuzzy EDAS method enables decision-makers to express the weights of the criteria and evaluate the alternatives according to the criteria using linguistic terms, which are quantified by positive TFNs. Assume that there are a set of *n* alternatives  $(A =$  ${A_1, A_2, \ldots, A_n}$ , a set of m criteria  $(C = {c_1, c_2, \ldots c_m}$  and K decision-makers  $(D = \{D_1, D_2, \ldots, D_K\})$ . The steps of the fuzzy EDAS method can be summarized as follows (Keshavarz Ghorabaee et al. [2016;](#page-7-0) Stević et al. [2018\)](#page-8-0):

Step 1: Consult decision makers, identify the evaluation criteria and alternatives, determine the linguistic terms that will be used for assigning criteria weights and evaluating the alternatives, and construct the matrix of criteria weights, displayed as follows:

$$
W = \left[\tilde{w}_j\right]_{1 \times m} \tag{12}
$$

$$
\tilde{w}_j = \frac{1}{K} \sum_{p=1}^K \tilde{w}_j^p \tag{13}
$$

where  $\tilde{w}_j^p$  represents the weight of criterion  $c_j$  ( $1 \le j \le m$ ) deter-<br>mined by the  $p^{th}$  decision-maker ( $1 \le n \le K$ ) mined by the  $p^{th}$  decision-maker  $(1 \le p \le K)$ .

Step 2: Consult decision makers and establish the average fuzzy decision matrix, in which the alternatives are evaluated with respect to the evaluation criteria using the appropriate linguistic scale, shown as follows:

$$
X = \left[\tilde{x}_{ij}\right]_{n \times m} \tag{14}
$$

$$
\tilde{x}_{ij} = \frac{1}{K} \sum_{p=1}^{K} \tilde{x}_{ij}^p
$$
\n(15)

where  $\tilde{x}_{ij}^p$  represents the performance value of alternative  $A_i$  ( $1 \le i \le n$ ) with respect to the criterion  $c_1$  ( $1 \le i \le m$ ) assigned by the  $i \leq n$ ) with respect to the criterion  $c_j(1 \leq j \leq m)$  assigned by the  $p^{th}$  decision-maker  $(1 \le p \le K)$ .

Step 3: Construct the fuzzy matrix of average solutions, displayed as follows:

$$
AV = \left[\tilde{a}\tilde{v}_j\right]_{1 \times m} \tag{16}
$$

$$
\tilde{av}_j = \frac{1}{n} \sum_{i=1}^n \tilde{x}_{ij} \tag{17}
$$

The elements of this matrix  $a\tilde{v}_i$  signify the average solutions with respect to each criterion.

Step 4: Let  $B$  is the set of beneficial criteria and  $N$  is the set of non-beneficial criteria. The matrices of positive (PDA) and negative distance from average solutions $(NDA)$  are computed depending on the type of criteria, namely beneficial or non-beneficial, as given:

$$
PDA = [\tilde{pda}_{ij}]_{n \times m} \tag{18}
$$

$$
NDA = [n\tilde{d}a_{ij}]_{n \times m} \tag{19}
$$

$$
p\tilde{d}a_{ij} = \begin{cases} \frac{\psi(\tilde{x}_{ij}\theta\tilde{a}v_j)}{k(\tilde{a}\tilde{v}_j)} & \text{if } j \in B\\ \frac{\psi(\tilde{a}\tilde{v}_j\theta\tilde{x}_{ij})}{k(\tilde{a}\tilde{v}_j)} & \text{if } j \in N \end{cases}
$$
(20)

$$
n\tilde{d}a_{ij} = \begin{cases} \frac{\psi(a\tilde{v}_j \theta \tilde{x}_{ij})}{k(a\tilde{v}_j)} & \text{if } j \in B\\ \frac{\psi(\tilde{x}_{ij} \theta \tilde{a} \tilde{v}_j)}{k(a\tilde{v}_j)} & \text{if } j \in N \end{cases}
$$
(21)

where  $pda_{ij}$  and  $nda_{ij}$  denote for the positive and negative distance of performance value of  $i<sup>th</sup>$  alternative from the average solution with respect to  $j<sup>th</sup>$  criterion, respectively.

Step 5: Compute the weighted sum of positive and negative distances for all alternatives, displayed as follows:

$$
\tilde{sp}_i = \sum_{j=1}^m (\tilde{w}_j \otimes p\tilde{d}a_{ij})
$$
 (22)

$$
\tilde{s}\tilde{n}_i = \sum_{j=1}^m (\tilde{w}_j \otimes n\tilde{d}a_{ij})
$$
 (23)

Step 6: Calculate the normalized values of  $s\tilde{p}_i$  and  $s\tilde{n}_i$  for all alternatives as shown:

$$
n\tilde{sp}_i = \frac{s\tilde{p}_i}{\max_i(k(s\tilde{p}_i))}
$$
 (24)

$$
n\tilde{s}n_i = 1 - \frac{\tilde{s}n_i}{\max_i(k(\tilde{s}n_i))}
$$
\n(25)

Step 7: The appraisal score  $\tilde{as}_i$  for all alternatives is computed as follows:

$$
\tilde{as}_i = \frac{1}{2} (n\tilde{sp}_i \oplus n\tilde{sn}_i)
$$
 (26)

Step 8: Rank the alternatives with respect to the decreasing values of appraisal scores  $\tilde{a}$ s<sub>i</sub>, since the alternative with the highest appraisal score is the best alternative.

In this study, the fuzzy EDAS method was applied for solving the HVAC-AHU system and its supplier selection problem in a green multifunctional shopping center project located in Moscow. In order to solve the supplier selection problem for the studied project, first the decision making team, whose members were civil engineers working in the purchasing department of the construction company in question and were responsible for evaluating and/or selecting suppliers for the case study, was formed. Secondly, the decision making team determined the supplier selection criteria that would be taken into account during the supplier evaluation/selection process and alternative HVAC-AHU system suppliers. Thirdly, the decision-makers decided on the linguistic terms that they would use for assigning criteria weights and evaluating alternatives. Fourthly, the decision making team assigned weights to the criteria they determined and evaluated the alternatives with respect to these criteria using the linguistic terms. Finally, the fuzzy EDAS computations were performed; the alternatives were ranked with respect to the

<span id="page-4-0"></span>Table 1. Linguistic terms and their corresponding TFN (Keshavarz Ghorabaee et al. [2016\)](#page-7-0).

Terms	TFN for weighting criteria	TFN for rating alternatives
Very Low (VL)	(0, 0, 0.1, 0.2)	(0, 0, 1, 2)
Low $(L)$	(0.1, 0.2, 0.2, 0.3)	(1, 2, 2, 3)
Medium Low (ML)	(0.2, 0.3, 0.4, 0.5)	(2, 3, 4, 5)
Medium (M)	(0.4, 0.5, 0.5, 0.6)	(4, 5, 5, 6)
Medium High (MH)	(0.5, 0.6, 0.7, 0.8)	(5, 6, 7, 8)
High (H)	(0.7, 0.8, 0.8, 0.9)	(7, 8, 8, 9)
Very High (VH)	(0.8, 0.9, 1, 1)	(8, 9, 10, 10)

calculated appraisal scores, and the alternative HVAC-AHU sys-

# Case study of HVAC-AHU supplier selection with environmental considerations

tem supplier with the highest appraisal score was selected.

The case study is related to the selection of the most appropriate HVAC-AHU system and its supplier for a green multifunctional shopping center project located on Moscow's Yartsevskaya Street, which is a part of a prestigious neighborhood that features universities, public buildings, medical facilities, and residential amenities. The entire complex consists of 200 stores, 2,000 parking lots, a two level hypermarket, a sport facility and swimming pool, movie theatre with eight salons, an entertainment center, a two-level sky bar with terraces, food court areas and restaurants,  $25,000 \text{ m}^2$  office volumes and several residential apartment units. The total construction area is  $245,000 \text{ m}^2$  and the gross leasable area of retail space is  $61,000 \text{ m}^2$ . It is one of the first multifunctional buildings in the Russian commercial real estate market.

The studied multifunctional shopping center project was awarded for The Cityscape Award for Emerging Markets by Cityscape Global Project, Best Shopping Center Award given by the Russian Council of Shopping Centers (RCSC), and The Best Facility for Customers Award, Silver Mark by The Review Competition. This case study is selected as it is a complex and prestigious project. Moreover, the construction was undertaken by a large-scale Turkish contractor, which mainly operates in international construction markets, and it was awarded for 'Green Standards - Gold' certification level with the credit achievement ratio of 61.32%.

Selecting proper HVAC components plays a critical role in obtaining this level of certification and as the building does not use any renewable energy sources. In the studied project, HVAC-AHUs constituted over 1/3 of the equipment cost, which accounts for approximately USD 2.5 million. The purchasing department of this company was in charge of procuring the HVAC-AHU systems. Five civil engineers working in this department determined six alternative HVAC-AHU systems and their suppliers and a total of eight criteria, which are: price of product (C1), warranty period (C2), delivery lead time (C3), conformity with the specifications (C4), quality of communication with the supplier (C5), quality of maintenance and spare parts service (C6), conformity with Energy Performance of Buildings Directives for Green Production, Design and Supply (C7), and efficiency level of motors (C8). While price of product (C1) and delivery lead time (C3) are non-beneficial criteria, the remaining six criteria are beneficial criteria.

Having determined the evaluation criteria and the alternatives, five decision-makers decided on the linguistic terms that they will use for assigning criteria weights and evaluating alternatives. The linguistic terms and their corresponding TFN are presented in Table 1.

Table 2. The weights of the criteria assigned by the decision makers expressed in linguistic terms.

	Criteria							
Decision Maker #	C1	C <sub>2</sub>	C <sub>3</sub>	C <sub>4</sub>	C5	C6	C7	C8
DM <sub>1</sub>	VH	MН	VH	VH	MН	MH	н	Н
DM <sub>2</sub>	н	н	MH	VH	MН	VH	VH	Н
DM <sub>3</sub>	VH	н	MH	VH	MН	н	Н	VH
DM4	М	н	М	VH	М	н	Н	MH
DM <sub>5</sub>	VH	н	MH	VH	MН	н	н	VH

Table 3. Five decision-makers' evaluations of the alternatives with respect to the criteria expressed in linguistic terms.



The decision-makers assigned weights to eight criteria. The matrix of criteria weights is presented in Table 2.

Having assigned the criteria weights, five decision makers evaluated the alternatives with respect to eight criteria. The matrix of alternative evaluations is presented in Table 3.

The average weighting matrix of the criteria constructed using [Eqs. \(12\)](#page-3-0) and [\(13\),](#page-3-0) their corresponding crisp values, and the normalized crisp values are presented in [Table 4.](#page-5-0) As it can be seen in the last column of [Table 4,](#page-5-0) three criteria, namely conformity with the specifications (C4), conformity with Energy Performance of Buildings Directives for Green Production, Design and Supply (C7), efficiency level of motors (C8), are very important for the studied project. This finding is very reasonable as the studied project was awarded 'Green Standards - Gold' certification level and the conformity with the specifications related to the HVAC-AHU systems, conformity with Energy Performance of Buildings Directives for Green Production, Design and Supply, and efficiency level of motors, play a critical role in achieving credits from the energy saving and energy efficiency section. These three criteria were followed by the price of product (C1) and quality of maintenance and spare parts service (C6) criteria.

<span id="page-5-0"></span>Table 4. The average weighting matrix.

Criteria	W.	$k(W_i)$	$nk(W_i)$
C <sub>1</sub>	(0.70, 0.80, 0.86, 0.90)	0.812	0.130
C <sub>2</sub>	(0.66, 0.76, 0.78, 0.88)	0.770	0.124
C <sub>3</sub>	(0.54, 0.64, 0.72, 0.80)	0.674	0.108
C <sub>4</sub>	(0.80, 0.90, 1.00, 1.00)	0.922	0.148
C <sub>5</sub>	(0.48, 0.58, 0.66, 0.76)	0.620	0.099
C <sub>6</sub>	(0.68, 0.78, 0.82, 0.90)	0.794	0.127
C7	(0.72, 0.82, 0.84, 0.92)	0.824	0.132
C <sub>8</sub>	(0.70, 0.80, 0.86, 0.92)	0.818	0.131

Table 5. The elements of average decision matrix and the average solution matrix.



The elements of average decision matrix and the average solution matrix constructed using Eqs. (14)–(17) is presented in Table 5.

Having calculated the elements of average decision matrix and the average solution matrix, positive distances (PDA) and negative distances (NDA) from the average solutions depending on the type of criterion (i.e., beneficial or non-beneficial) are computed using Eqs. (18)–(21). The values of PDA are presented in Table 6 and the values of NDA are displayed in Table 7.

After computing the PDA and NDA values, the weighted sum of positive and negative distances for all alternatives, their normalized values, the appraisal scores of all alternatives, and their corresponding crisp values are calculated using Eqs. (22)–(26). The findings are displayed in [Table 8](#page-6-0).

As it can be seen in the last column of [Table 7,](#page-4-0) A2 has the highest appraisal score, which indicates that it is the most appropriate alternative, and A5 has the lowest appraisal score, which means that it is the worst alternative.

#### Sensitivity analysis and discussion

After calculating the appraisal scores and thereby determining the ranking of the alternatives, it is necessary to show the stability of the model and the sensitivity of the findings to any change in the weights of particular criteria. Therefore, a sensitivity analysis was performed. The steps previously employed by

Criteria		A <sub>1</sub>				A2			A3		
C <sub>1</sub>	0.00				$0.00\, 0.00\, 0.00\, -0.22$		0.30 0.46 0.99	0.00			$0.00\ 0.00\ 0.00$
C <sub>2</sub>		$-0.28 - 0.02 0.11 0.39 - 0.16$						$0.09$ 0.25 0.48 $-0.22$		$0.03$ 0.14 0.42	
C <sub>3</sub>	$-0.71$				$-0.17$ 0.26 0.83 $-0.24$			$0.31$ 0.67 1.12 $-0.24$		0.31 0.49 1.07	
C <sub>4</sub>	$-0.06$				$0.22$ 0.33 0.57 $-0.30$			$-0.02$ 0.12 0.42 $-0.09$		0.19 0.27 0.54	
C <sub>5</sub>	$-0.07$		$0.16$ 0.36 0.50		0.00			$0.00$ $0.00$ $0.00$ $-0.18$		0.05 0.15 0.39	
C <sub>6</sub>	$-0.27$				$0.03$ 0.08 0.39 $-0.18$			$0.12$ 0.27 0.55 $-0.31$	$-0.01$ 0.11 0.43		
C7	$-0.17$		0.11 0.24 0.51		0.00			$0.00$ $0.00$ $0.00$ $-0.23$		0.05 0.21 0.48	
C8	$-0.16$				$0.09$ 0.18 0.43 $-0.13$			$0.12$ 0.32 0.49 $-0.19$			$0.06$ 0.13 0.40
Criteria A4					A5			A6			
C <sub>1</sub>	$-0.44$		0.08 0.35 0.78		0.00		$0.00\,0.00\,0.00$	0.00		$0.00\ 0.00\ 0.00$	
C <sub>2</sub>	0.00		$0.00\ 0.00\ 0.00$		0.00			$0.00$ $0.00$ $0.00$ $-0.02$		0.23 0.45 0.59	
C <sub>3</sub>	$-0.06$		0.48 0.85 1.24		0.00		$0.00$ $0.00$ $0.00$	0.00		$0.00$ $0.00$ $0.00$	
C <sub>4</sub>	0.00		$0.00$ $0.00$ $0.00$		0.00		$0.00$ $0.00$ $0.00$	0.00		$0.00$ $0.00$ $0.00$	
C <sub>5</sub>	0.00		$0.00$ $0.00$ $0.00$		0.00		$0.00$ $0.00$ $0.00$	0.00		$0.00$ $0.00$ $0.00$	
C <sub>6</sub>	0.00		$0.00$ $0.00$ $0.00$		0.00		$0.00$ $0.00$ $0.00$	$-0.09$		0.21 0.27 0.58	
C7	0.00			$0.00$ $0.00$ $0.00$	$-0.23$		0.05 0.21 0.48	0.00		$0.00$ $0.00$ $0.00$	
C8	0.00		$0.00$ $0.00$ $0.00$		0.00		$0.00$ $0.00$ $0.00$	0.00		$0.00$ $0.00$ $0.00$	

Table 7. The values of NDA.

Table 6. The values of PDA.



Keshavarz Ghorabaee et al. ([2016\)](#page-7-0) and Stevic et al. ([2019](#page-8-0)) were followed when carrying out the sensitivity analysis in this study.

The sensitivity analysis was performed in three main steps. In the first step of the sensitivity analysis, eight sets of criteria weights were generated (see [Figure 2\)](#page-6-0). As it can be seen in [Figure 2,](#page-6-0) in each set, while one criterion has the highest weight and one criterion has the lowest weight, the others have a weight between them. In the first set, C1 has the lowest weight (i.e., 2.8%) and C8 has the highest weight (i.e., 22.2%) in order to satisfy the condition that the sum of the weights of eight criteria equals to one. In this set, the weights of the remaining criteria are as follows: C2 5.6%, C3 8.3%, C4 11.1%, C5 13.9%, C6 16.7%, and C7 19.4. Similarly in the second set, C8 has the lowest weight (i.e., 2.8%) and C7 has the highest weight (i.e., 22.2%).

The appraisal scores that each alternative supplier attains depending on the criteria weights assigned in different sets are presented in [Figure 3](#page-6-0).

Based on the judgements of five decision makers, conformity with the specifications (C4) (0.148), conformity with Energy Performance of Buildings Directives for Green Production, Design and Supply (C7) (0.132), efficiency level of motors (C8) (0.131), and price of product (C1) (0.130) have the highest weights (see the last column of Table 4). When the weight of the fourth criterion decreases (i.e., Sets 6, 7, and 8), suppler alternatives A2, A3 and A1 have very high appraisal scores (see [Figure](#page-6-0) [3](#page-6-0)). Out of three sets in which the weights of the seventh and eighth criteria decrease (i.e., Sets 3, 4, 5, and 8), A3 ranks first and A2 ranks second in only Set 4. However, their appraisal

<span id="page-6-0"></span>Table 8. The weighted sum of distances, their normalized values, the appraisal scores, and the crisp values.

Alternatives	spi	$\tilde{\mathsf{sn}}_i$	$n\tilde{s}p_i$
A1	(-1.48, 0.34, 1.27, 3.17)	$(-0.41, 0.06, 0.25, 0.73)$	$(-1.22, 0.28, 1.05, 2.62)$
A2	(-1.12, 0.67, 1.69, 3.58)	$(-0.42, 0.04, 0.23, 0.70)$	$(-0.93, 0.55, 1.40, 2.96)$
A <sub>3</sub>	$(-1.27, 0.51, 1.21, 3.25)$	$(-0.51, -0.02, 0.21, 0.69)$	(-1.05, 0.42, 1.00, 2.69)
A4	(-0.44, 0.37, 0.91, 1.70)	$(-0.36, 1.08, 1.85, 3.45)$	(-0.37, 0.31, 0.75, 1.40)
A5	(-0.21, 0.04, 0.18, 0.44)	(-1.36, 0.70, 1.65, 3.85)	(-0.17, 0.04, 0.15, 0.36)
A6	(-0.10, 0.34, 0.57, 1.04)	$(-1.32, 0.50, 1.57, 3.50)$	$(-0.08, 0.28, 0.47, 0.86)$
Alternatives	$n\tilde{s}n_i$	$\overline{a}$ s <sub>i</sub>	$k(as_i)$
A <sub>1</sub>	(0.51, 0.83, 0.96, 1.27)	$(-0.35, 0.56, 1.00, 1.95)$	0.79
A2	(0.54, 0.84, 0.97, 1.28)	$(-0.19, 0.70, 1.19, 2.12)$	0.95
A <sub>3</sub>	(0.55, 0.86, 1.02, 1.34)	$(-0.25, 0.64, 1.01, 2.01)$	0.86
A4	(-1.28, -0.22, 0.29, 1.24)	$(-0.82, 0.04, 0.52, 1.32)$	0.26
A <sub>5</sub>	(-1.55, -0.10, 0.54, 1.90)	$(-0.86, -0.03, 0.34, 1.13)$	0.14
A6	(-1.32, -0.04, 0.67, 1.88)	(-0.70, 0.12, 0.57, 1.37)	0.34



Figure 2. The simulated weights for sensitivity analysis.



Figure 3. Results of sensitivity analysis.

scores are very close, namely 0.950 for A3 and 0.945 for A2. When the weight of the first criterion is very low in Sets 1 and 2, A1 and A3 have the highest scores, and A2 has the third highest score. Nonetheless, their appraisal scores are very close to each other.

Figure 4 shows the ranking of each alternative in each set of criteria weights.

As it can be seen in Figure 4, the ranks of alternatives change in different sets depending on the weights of the criteria. While A2 is the best alternative in 5 of 8 sets, A3 is the best alternative in 2 sets, namely Set 2 and Set 4. On the other hand, A5 is the worst alternative in 6 out of 8 sets. It can be concluded that A2 is the best alternative based on the findings of the sensitivity analysis. In the studied project, the decision-makers approved A2, decided to procure this HVAC-AHU system, and they did not experience any serious problems during the supply and certification processes.

## Conclusion and recommendations

Buildings are responsible for the energy consumption and greenhouse gas emission. Since commercial buildings consume the



Figure 4. The rank of alternatives in different sets.

highest energy when compared to the other types of buildings, this type of buildings plays a critical role in achieving sustainable development. HVAC systems, but especially AHUs consume a major portion of the energy delivered to the commercial buildings. In the traditional supplier selection approach, cost was the most important criterion. However, environmental aspects have recently become central to the supplier selection decision. Therefore, selecting the most appropriate HVAC-AHU system and its supplier is crucial for improving the energy efficiency of air-conditioned commercial buildings and obtaining a good score from the green certification system according to which the project in question is evaluated. Selecting the proper HVAC-AHU system and its supplier from a set of possible alternatives is not an easy task for contractors as this decision is influenced by several compromising and conflicting criteria. Besides, this decision is usually made by multiple decision makers, who may have different viewpoints and prefer to express their evaluations by linguistic terms.

This study employs fuzzy EDAS method for selecting the most appropriate HVAC-AHU system and its supplier for a green multifunctional shopping center project located in Moscow. The employed method enables decision makers to specify their preferences by linguistic terms using TFNs and allows for aggregating subjective judgements of different decision makers in order to come to a final decision. One of the superiority of fuzzy EDAS is that it allows for both calculating the criteria weights and ranking the alternatives in a simple and easy way. In the studied project, the decision makers decided to select the HVAC-AHU system and its supplier ranked first (i.e., A2) and stated that they had not encountered any severe problems during the supply and certification processes. A sensitivity analysis was also performed to show the validity and stability of the ranking results when the criteria weights are changed. The results of sensitivity analysis show that the proposed method is stable in different criteria weights and A2 is the best alternative. The decision makers found fuzzy EDAS method very convenient and

<span id="page-7-0"></span>stated that they could employ it in future supplier selection problems. One of the future directions of this research is that different fuzzy MCGDM based on fuzzy type 2 sets methods can be employed to solve the same problem and the results can be compared with the findings of this study.

#### Disclosure statement

No potential conflict of interest was reported by the author(s).

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